

John H. Sage, Ph.D.



John has been with Optima since September of 2005. He has over 45 years of transportation experience, ranging from Fleet Manager, General Manager and Transportation/Traffic Director to President and Owner. John also designed, developed and taught numerous (over 1,500) Safety and Hazardous Material Seminars for a Regulatory Publishing Company prior to joining Optima Associates, Inc. He has consulted in every major manufacturing industry worldwide. John has taught for six Universities and Colleges in the Midwest (undergrad and graduate), as well as over 70,000 individuals in the corporate world. He was also involved with the beginning stages of Homeland Security.



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PROJECT EXPERIENCE

Security-Compliance System Designs/Implementation

Homeland (INS/U.S. Customs Radiation Safety Training), C-TPAT
Airport, Seaport and Land Port

Hazardous Materials, Ground-Air-Water Security and Safe Transportation
Airline Security – Highway Security

Compliance Management System Designs/Implementation in:

Manufacturing, Education, Construction, Entertainment,
Paper, Utilities, Mining, Telecommunication, Food, Automobile,
Chemical, Warehousing, and Government

Curriculum Policy Designs/Implementation/Training

70,000+ Students

300 Different Safety (Transportation-Dangerous Goods) Curriculums for:
Manufacturing, Non-Profits, Higher Education, Government and Utilities

Maintenance System Designs/Implementation

Equipment (Vehicular) Management

Building Operations Budgeting

Space Utilization Programming

Education

Manufacturing and Warehousing

Site Acquisitions

Manufacturing and Warehousing

Higher Education

Valuation Methodology Design

Insurance – Building, Content, Library and Fine Arts

REPRESENTATIVE CLIENT LIST

Anheuser-Busch Co.	3-M	Consolidated Edison
Merck Pharmaceuticals	Bell South	United States Army
Aerojet Industries	Boeing	DOT
Trek Bicycles	ALLTELL	International Paper
Appleton Papers	Alumax	CoinStar
Homeland Security	Whole Foods Market	American Airlines
Inland Steel Industries	Ashland Chemicals	University of Illinois
Norte Dame University	General Motors	Volvo Cars of NA
Alaska Tourist Board	Green Bay Packaging	Los Alamos NL
Miller Electric/ITW	Lon Morris University	Finlandia University
Marsh Insurance	E.I.I.A Insurance	NWTC
Granite Construction	DuPont	Schreiber Foods
John Deere	FedEx	Mary Kay Cosmetics
Scott's Fertilizers	Harley Davidson	Kraft
Proctor and Gamble	Nestlé's	Defense Logistics
Matewan Coal Mines	Oak Ridge Labs	Phantom of the Opera
Alabama	WWW	Coach USA
Warehouse Specialists, Inc.	NASA	Arch Wood Products
Natural Ovens Bakery	Fleet Car Carriers	New Enterprise
Energy Battery Group	Pacific Power	Stone & Lime
Ames Construction Co.	LaRosa Landscaping	American Finishing
Alpha Baking Co., Inc.	Krueger International	Resources

EDUCATION

Associate Degree – Transportation Law

Bachelor of Arts – Business Management & Law

Master of Science – Business Development & Transportation
Management

Doctor of Philosophy – Safety Management

Licensed to practice Transportation Law

OSHA 501 Instructor

Instructor in Hazardous Materials Regs (Air-Water-Ground)

Instructor in Highway Watch Program

Dangerous Goods Instructors Symposium

PROFESSIONAL ASSOCIATIONS

OSHA Outreach Trainer